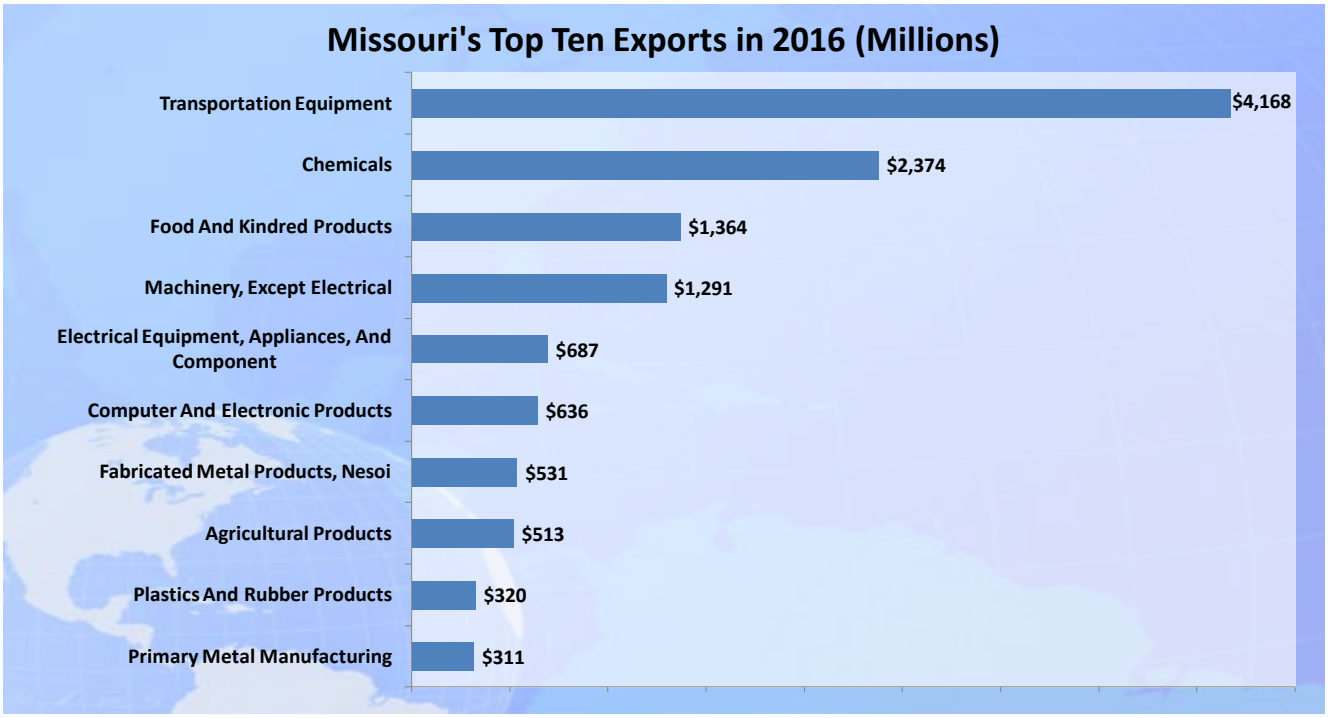
2016 MISSOURI EXPORTS

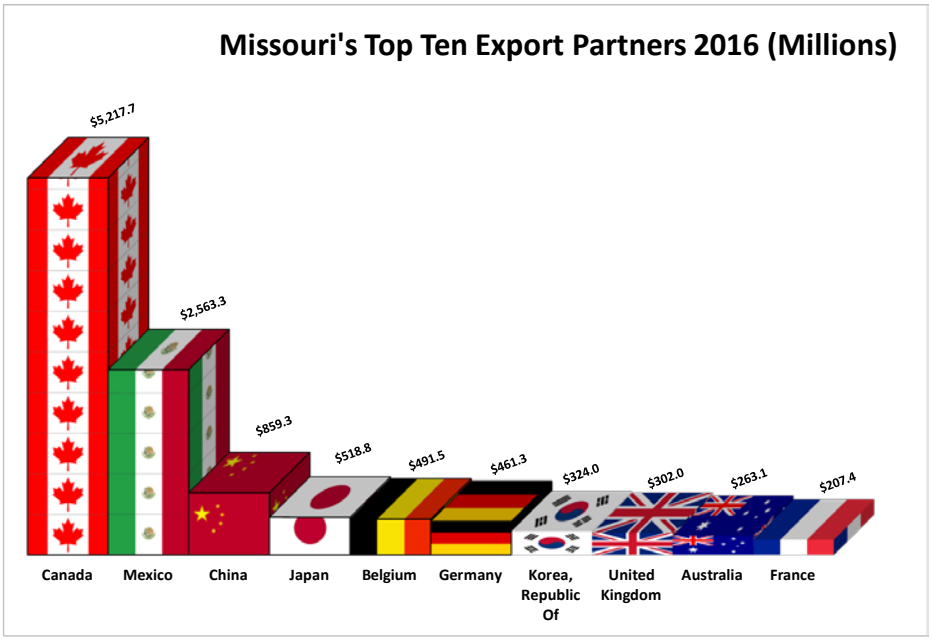
Missouri's exports totaled $13.95 billion in 2016, according to the U.S. Census Bureau Foreign Trade Division and WISERTrade. Quarterly averages exceeded $3.1 billion and were led by second and third quarter activity. Among the top ten export categories, *Transportation Equipment* increased $1.05 billion and *Agricultural Products* increased by $58.6 million. *Aerospace Products and Parts,* a sub-sector of the *Transportation Equipment* industry, reported export growth of 70.5% since 2015. *Motor Vehicles,* another *Transportation Equipment subsector,* showed 29.0% growth in exports.



Four industries exceeded $1 billion in exports and account for 66% of all 2016 exports: *Transportation Equipment* ($4.2 billion), *Chemicals* ($2.4 billion), *Food and Kindred Products* ($1.4 billion) and *Machinery* ($1.3 billion). Overall, exports in 2016 were up 2.4% from the prior year.

Export Partners

Over half of Missouri's export income came from three countries: Canada which purchased over $5.2 billion in goods, Mexico ($2.6 billion), and China ($859 million). The top four export recipients remained unchanged from 2015. Belgium edged up one place to 5th while Germany slipped to 6th. Australia moved up one place to 9th and France moved from 14th to 10th pushing Brazil out of the top ten.



Exports to France were boosted by significant growth in sales of *Basic Chemicals, Nonferrous Metal, and Aerospace Products and Parts*. Australia spent an additional $65 million on *Transportation Equipment.* Belgium also showed marked increase in its purchases of *Transportation Eqipment* pushing these two countries up in the export ranking.

Top Ten Buyers of Missouri's Goods

2016 Rank	2015 Rank	Code	Description	ANNUAL 2015	ANNUAL 2016	Net Change from 2015 to 2016	%2015-2016
			TOTAL ALL PARTNER COUNTRIES	13,631,424,325	13,951,573,300	320,148,975	2.35
1	1	CAN	Canada	4,521,229,113	5,217,696,930	696,467,817	15.4
2	2	MEX	Mexico	2,489,937,265	2,563,275,800	73,338,535	2.95
3	3	CHN	China	868,439,869	859,328,919	-9,110,950	-1.05
4	4	JPN	Japan	494,263,782	518,786,958	24,523,176	4.96
5	6	BEL	Belgium	479,538,608	491,520,444	11,981,836	2.5
6	5	DEU	Germany	485,364,154	461,264,904	-24,099,250	-4.97
7	7	KOR	Korea, Republic Of	435,416,691	324,041,336	-111,375,355	-25.58
8	8	GBR	United Kingdom	363,939,822	302,049,069	-61,890,753	-17.01
9	10	AUS	Australia	219,194,701	263,109,600	43,914,899	20.03
10	14	FRA	France	141,738,677	207,415,605	65,676,928	46.34

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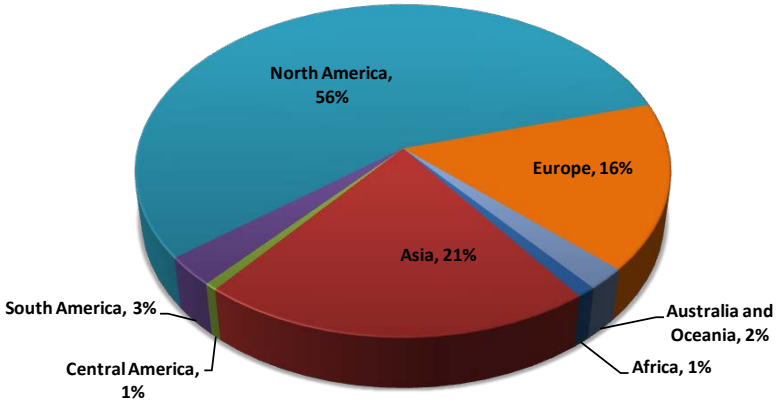
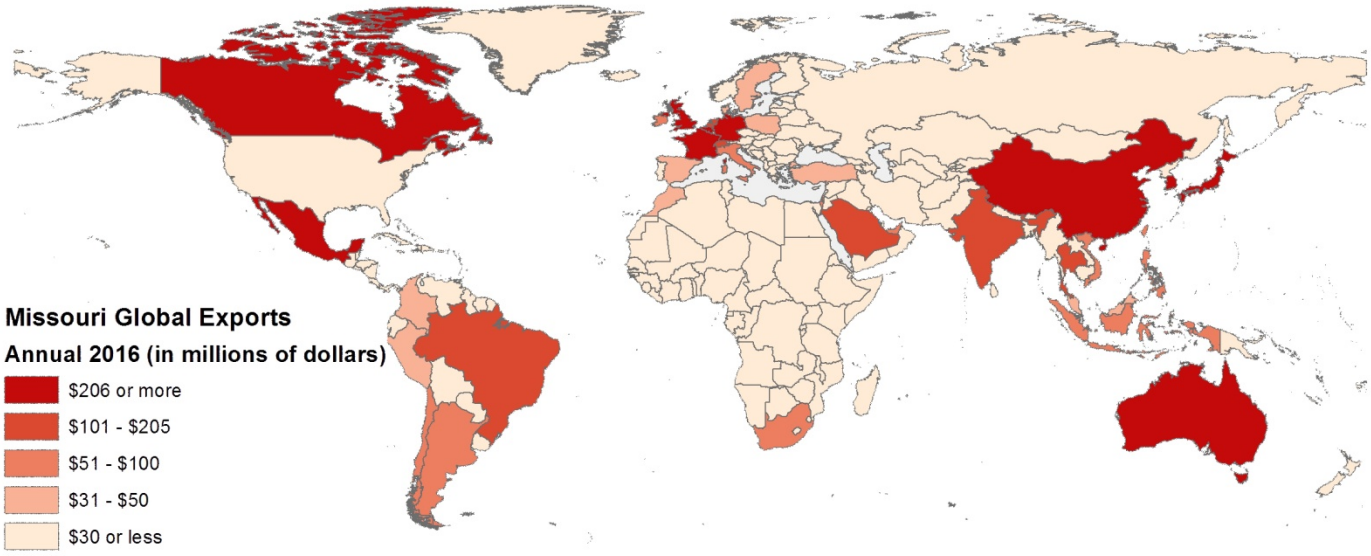
Global Regions

The chart to the right shows the share of Missouri's 2016 exports region. Missouri exports to North America were over half of all exports, followed by Asia and Europe.

In the past ten years, Missouri exports increased from $12.7 to $13.9 billion. Exports to Central America had the largest increase, growing37.7% over the last ten years; exports to Africa increased 29.1%, North America (28.2%), Europe (15.5%) and South America (15.1%). Asia, Australia and Oceania showed small declines in exports over the ten year span.

2016 Exports by Region



Missouri Exports to the World in 2016